

B & ASSOCIATES LLC

GOVERNMENT PROCUREMENT & STRATEGIC SOURCING SOLUTIONS

UEI: TU7AF1XEMF19 CAGE: 17EP2

CONTACT

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COMPANY OVERVIEW

B & Associates LLC is a Virginia-based small business specializing in strategic sourcing and procurement support for federal, state, and local government agencies, educational institutions, nonprofit organizations, and commercial clients. We connect customers with quality office, janitorial, facility maintenance, industrial, and operational supplies through trusted supplier relationships and responsive service.

DIFFERENTIATORS

- Responsive small-business service
- Competitive sourcing through trusted distributors
- Fast quote turnaround
- Flexible sourcing and fulfillment solutions
- Focus on compliance, communication, and reliable delivery

RELEVANT EXPERIENCE

- Founded B & Associates LLC to deliver procurement and sourcing solutions.
- Developed supplier relationships and sourcing processes for operational supply needs.
- Customer-facing experience through brand representation, product demonstrations, and sales support.
- Supported entrepreneurs and small businesses with startup planning, documentation, and operational support.
- Coordinated projects requiring organization, communication, documentation, and timely execution.
- Actively engaged in Virginia government procurement outreach and supplier development.

PROCUREMENT APPROACH

B & Associates LLC partners with qualified manufacturers, wholesalers, and authorized distributors to provide competitive pricing, dependable fulfillment, accurate order tracking, and responsive customer support while meeting customer specifications and procurement requirements.

CORE COMPETENCIES

- Strategic Sourcing
- Office Supplies
- Janitorial & Facility Supplies
- Industrial & MRO Supplies
- PPE & Safety Products
- Vendor Management
- Purchase Order Fulfillment
- Drop-Ship Coordination
- Micro-Purchases & Government Purchase Cards

NAICS CODES

424120 (Primary)

423450 • 423740 • 423830 • 423840

424990 • 425120

PSC CODES

7510 • 7520 • 7530 • 4240 • 7930

BUSINESS INFORMATION

Business Type: Single-Member LLC | Small Business

Payment: Purchase Orders • Net 30 • Government Purchase Cards • Electronic Payments

Response: Ready to quote within 24 hours